**University of Zurich** 

### **Corporate Social Responsibility and Multinational Corporations: Critical Issues and New Approaches**

Andreas Rasche Warwick Business School, University of Warwick

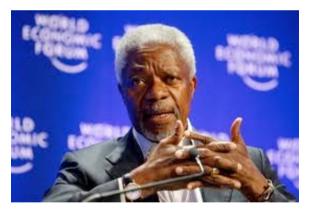
30 April 2012

# Agenda



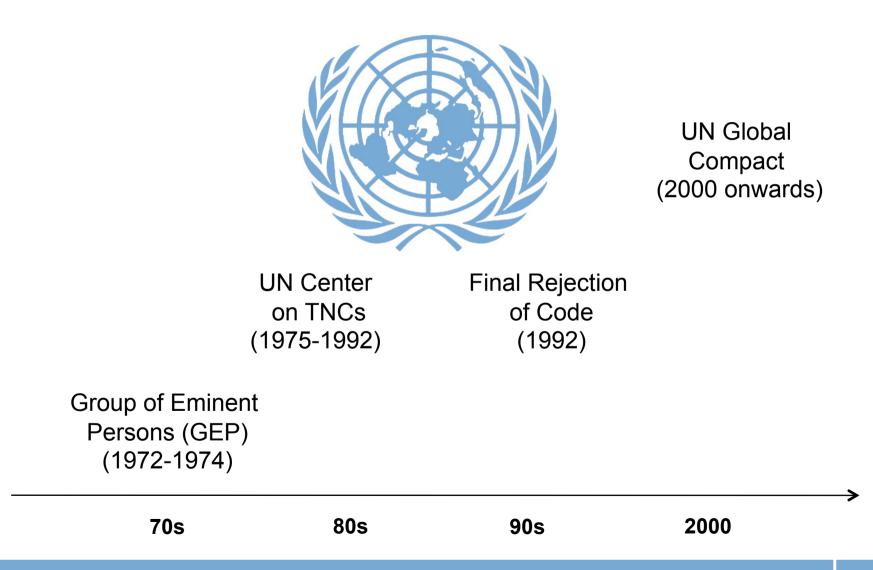
# Davos, *World Economic Forum*, 31 January 1999

"I propose that you, the business leaders, and we, the United Nations, initiate a global compact of shared values and principles, which will give a human face to the global market."

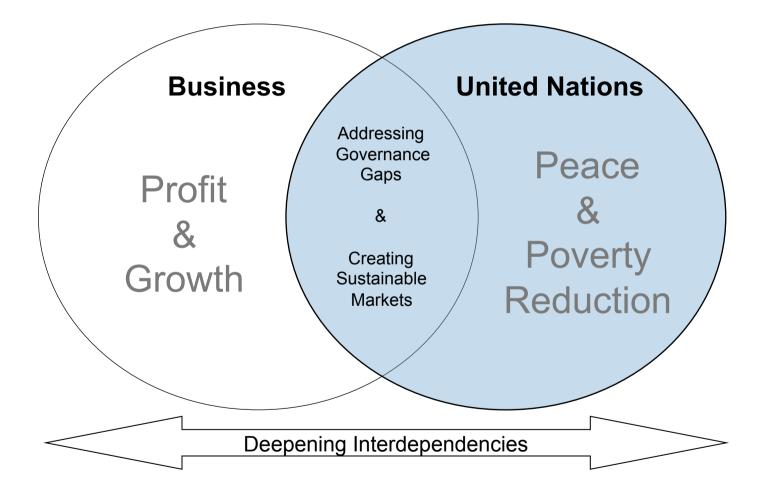


Former UN Secretary-General Kofi Annan © WEF

### UN-Business Relations: From Code to Compact



### The UN Global Compact -An Initiative Based on Partnership



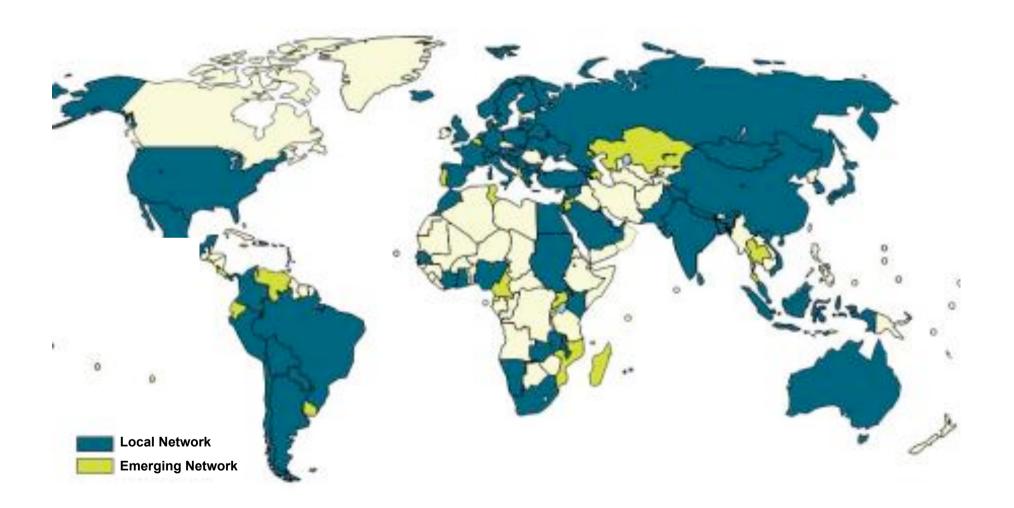
# 'A Moral Compass' – The Compact's Ten Principles

Human Rights	Business should support and respect the protection of international human rights; and make sure they are not complicit in human rights abuses.
Labour Rights	Business should uphold the freedom of association and the effective recognition of the right to collective bargaining; the elimination of all forms of forced and compulsory labor; the effective abolition of child labor; the elimination of discrimination in respect of employment and occupation.
Environ- ment	Business should support a precautionary approach to environmental challenges; undertake initiatives to promote greater environmental responsibility; and encourage the development and diffusion of environmentally friendly technologies.
Anti- Corruption	Business should work against all forms of corruption, including extortion and bribery.

# The Global Compact in 2012 – Some Key Facts

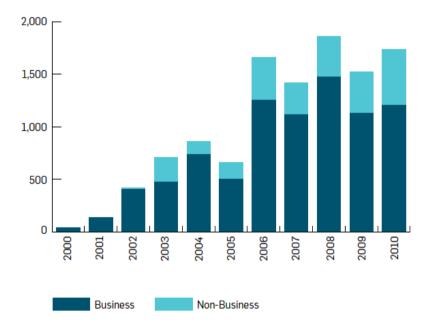
Participants	<ul> <li>over 6900 business participants in over 135 countries</li> <li>3100 non-business participants – NGOs, academia, and labour</li> <li>mix of large TNCs and SMEs (50% of participants are SMEs)</li> </ul>
Accountability	<ul> <li>requirement to file annual report on implementation progress</li> <li>delisted participants (until March 2012): over 3100</li> <li>reporting not standardized (GRI recommended)</li> </ul>
Local Networks	<ul> <li>clusters of participants interacting at the national level</li> <li>established or emerging networks in over 90 countries</li> <li>good presence in developing/transition economies</li> </ul>

### Multi-Level Governance in the Context of the Global Compact

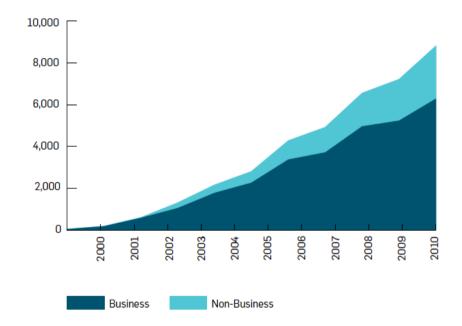


# **UN Global Compact – Participant Growth**

New signatories per year



**Total Global Compact signatories** 



# What Has Influenced the Continued Growth of the Initiative?

### Political Support

- Several GA resolutions as political back up
- Leadership support by Kofi Annan and Ban Ki-Moon
- Secured access to UN system

### Governance Structure

- Governance is network-based and multi-stakeholder
- Participant ownership vital for success
- Enabled responsive management

### Global-Local Link

- Loosely coupled networks as "contextualizers"
- Local networks brought in SMEs and globalized debate
- Networks gave access to BRICs

# The Debate Around the UN Global Compact

- Principles miss precision and hence offer no clear guidance for implementation
- Absence of independent monitoring and verification mechanisms

 Global Compact allows businesses to capture UN agenda – privatization of UN

### Vague Principles

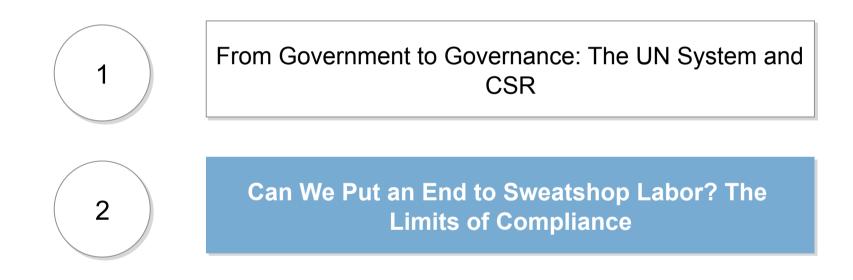




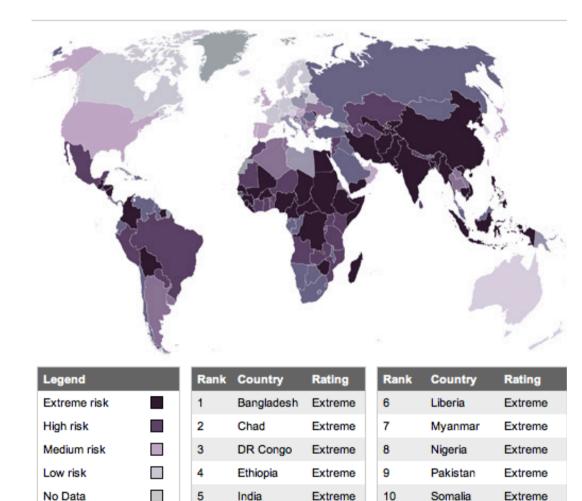




# Agenda



# Opening Case – IKEA (Background)



<sup>©</sup> Maplecroft 2010

- India has over 50 million child laborers
- Main Regions: Southeast Asia and parts of Africa
- Cause I: poverty and dependency on loan sharks
- Cause II: insufficient education systems
- ILO Conventions: 138 (minimum age) and 182 (worst forms of child labor)

# **Opening Case - IKEA**





Alternative Learning Centers © IKEA 2006

- IKEA's global sourcing challenge (carpets and rugs produced in India); child labour as a key problem
- Scenario I: the wakeup call in the mid-1990s / IKEA starts to understand the problem (and its root causes)
- A Tough Decision: What to do with the supplier who continuously violates contract?
   (sign up to Rugmark? / withdraw from India?)
- Scenario II: collaborates with UNICEF on fighting root causes of child labour (e.g. Alternatives Learning Centers)

# The Problem – Violating Labor Rights



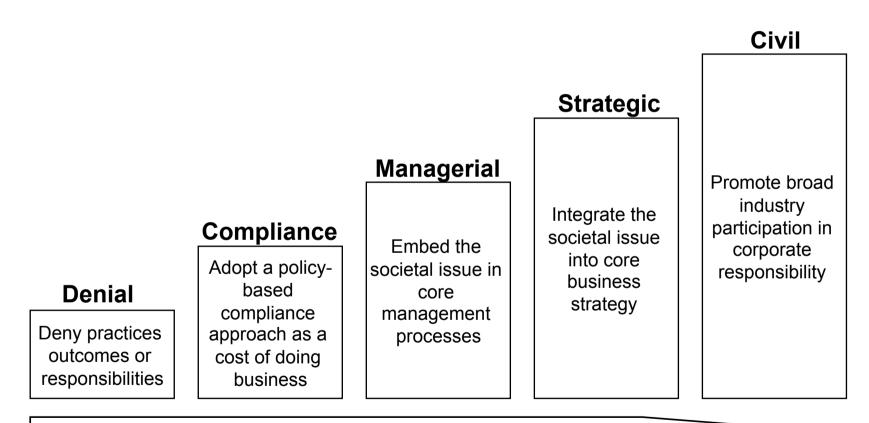
Common Problems in Global Supply Chains:

- Child Labor (215 million child laborers, 126 million under hazardous conditions)
- Excessive and Forced Overtime (often around 70 hour weeks, unpaid overtime)
- Forced and Bonded Labor (debt bondage and confiscation of ID documents)
- Unfair and/or Illegal Wages (often below legal minimum wages)
- Restrictions to Collective Bargaining (intimidation of workers)

# Why Does the Problem Persist?

- Asymmetrical power relation between suppliers in buyers in global supply chains (e.g. low margins and infrequent orders)
- Lack of enforcement of labor regulations in developing/emerging economies (often due to corrupt government officials and high cost of enforcement)
- Complete lack of regulations in some countries (e.g. trade unions are still banned in some countries in the Middle East)
- Some problems are hard to address through regulation (e.g. home work in the carpet industry)
- Note: Labor rights are also violated in highly developed Western countries (e.g. sweatshop labor also exists in the US)

# From Denial to Leadership



#### **Process of Organizational Learning**

Source: Zadek, 2004

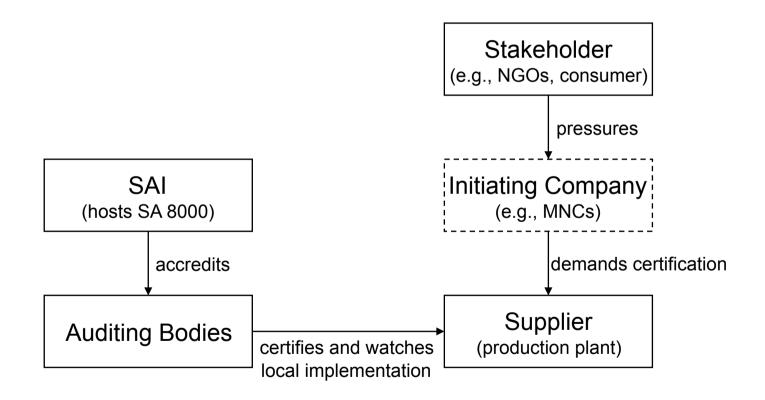
# Forms of Voluntary Labor Monitoring

First Party Monitoring (Monitoring carried out by MNCs themselves)

Second Party Monitoring (Monitoring carried out by contracted professional auditing firms)

> Third Party Monitoring (Monitoring carried out by independent entities)

# Third Party Monitoring – SA 8000



# The Limits of Factory Audits

### **Pre-Audit Phase**

forced compliance / black-and-white clauses / long-term relations between factory and auditors

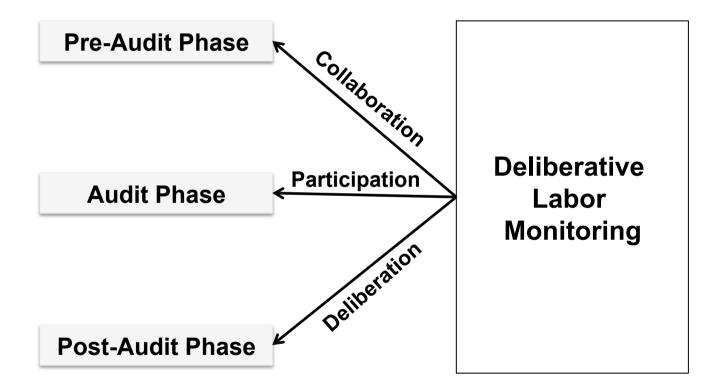
### **Audit Phase**

announced audits / poor auditor training / faked book entries / corruption / selection of workers for interviews

### **Post-Audit Phase**

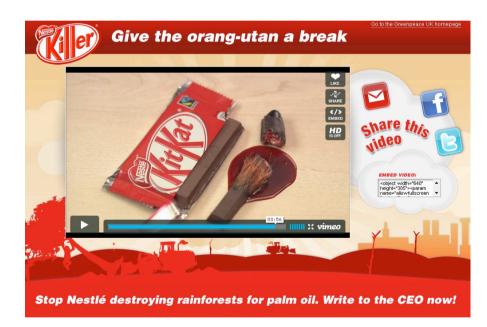
missing transparency (no publication of auditing reports) / level of fulfillment of standards not transparent

# **Improving Factory Audits**



- )

## Raising the Bar by Rethinking the Relationship Between Business and Civil Society



Greenpeace Viral YouTube Video on Nestlé (launched March 18, 2010 – 1.5 million views)

#### facebook.

User: Hmm, this comment is a bit "Big Brotherish" isn't it? I'll have whatever I like as my logo pic thanks! And if it's altered, it's no longer your logo is it!

Nestle: That's a new understanding of *intellectual property rights*. We'll muse on that. You can have what you like as your profile picture. But if it's an altered version of any of our logos, *we'll remove it from this page*.

User: Not sure you're going to win friends in the social media space with this sort of dogmatic approach. I understand that you're on your back-foot due to various issues not excluding Palm Oil but Social Media is about embracing your market, engaging and having a conversation rather than preaching! [...]

Nestle: Thanks for the lesson in manners. Consider yourself embraced. *But it's our page, we set the rules,* it was ever thus.