

---

## Publications in Refereed Journals

- 2018            The role of task meaning on output in groups: Experimental evidence. *Managerial and Decision Economics* 39(2): 131-141 (with Mechtel).
- 2017            Who is attracted by teamwork? Evidence of multidimensional sorting from a real-effort experiment. *German Journal of Human Resource Management* 31(1): 32-70 (with Pull).
- 2016            Time to Go? (Inter)National Mobility and Appointment Success of Young Academics. *Schmalenbach Business Review* 17(3): 401-421 (with Breuninger, Muschallik, Pull, Backes-Gellner).
- 2015            Non-tenured post-doctoral researchers' job mobility and research output: An analysis of the role of research discipline, department size, and coauthors. *Research Policy* 44(2015): 634-650. doi: 10.1016/j.respol.2014.12.012.
- The Willingness to Pay for Partial vs. Universal Equality. *Journal of Behavioral and Experimental Economics* 56(2015): 55-61 (with Güth, Pull, Stadler).
- The downside of looking for team players in job advertisements. *Journal of Business Economics* 85(2015)2: 157-179. doi:10.1007/s11573-014-0725-5.
- 2014            Entitlement and the efficiency-equality trade-off: an experimental study. *Theory & Decision* 76(2014)2: 225-240 (with Güth, Pull, Stadler).
- 2013            Risk-sorting and preference for team piece rates. *Journal of Economic Psychology* 34(2013)1: 285-300 (with Mertins).
- Creativity, Analytical Skills, Personality Traits, and Innovative Capability: A Lab Experiment. *Homo Oeconomicus* 30(2013)2: 203-221 (with Güth, Pull, Stadler).
- The Ambivalent Role of Idiosyncratic Risk in Asymmetric Tournaments. *Theoretical Economics Letters* 3(2013): 16-22 (with Pull, H. Bäker).
- 2012            Beating thy Neighbor: Derby Effects in German Professional Soccer. *Journal of Economics and Statistics* 232(2012)3: 224-246 (with Mechtel and Vetter).
- 2011            Red Cards: Not Such Bad News for Penalized Guest Teams. *Journal of Sports Economics* 12(2011)6: 621-646 (with Mechtel, Brändle and Vetter).
- 2010            Equity versus Efficiency? Evidence from Three-Person Generosity Experiments. *Games* 1(2010)2: 89-102 (with Güth, Pull and Stadler).

---

## Digital Articles

- 2016            Why The Best Hospitals Are Managed by Doctors. *Harvard Business Review*, 27<sup>th</sup> of December 2016, <https://hbr.org/2016/12/why-the-best-hospitals-are-managed-by-doctors#> (with Stoller, Goodall).

---

## Monographs

- 2010            Wer wählt Teamarbeit? Eine theoretische und empirische Analyse der Effekte der Forderung von Teamfähigkeit. München, Mering: Hampp.

---

## Contributions to Anthologies

- 2015            A Theory Exploring How Expert Leaders Influence Performance in Knowledge-Intensive Organizations. In: Welp, Isabell, Jutta Wollersheim, Stefanie Ringelhan, Margit Osterloh (Eds.): *Incentives and Performance: Governance of Research Organizations*. Heidelberg: Springer, 49-68 (with Goodall).
- 2011            Gleich aufteilen oder effizient handeln? Theoretische Ideen und experimentelle Befunde. In: Genser, Bernd, Hans Jürgen Ramser; Manfred Stadler (Eds.): *Umverteilung und soziale Gerechtigkeit*. 40. Wirtschaftswissenschaftliches Seminar Ottobeuren. Tübingen: Mohr Siebeck 2011, 39-53 (with Güth, Pull, Stadler).

---

## Working Papers

- 2017            Temporary stays abroad and publication productivity (with Breuninger and Pull)
- The opportunity costs of becoming a dean: Does leadership in academia crowd out research? (with Backes-Gellner and Pull)
- How do Expert Leaders Influence Employee Job Satisfaction and Quit Intentions? (with Goodall).
- 2016            Light my Fire! Effects of Observed (In-)activity on Effort Choice in Teams (with Zaby).
- Will you work or will you shirk? Heterogeneous attitudes and effort choices in teams (with Zaby).
- Peer Settings Induce Cheating on Task Performance (with Mechtel).
-