
Publications in Refereed Journals

- Forthcoming The opportunity costs of becoming a dean: Does leadership in academia crowd out research? *Schmalenbach Business Review* (with Backes-Gellner and Pull)
- 2018 The role of task meaning on output in groups: Experimental evidence. *Managerial and Decision Economics* 39(2): 131-141 (with Mechtel).
- 2017 Who is attracted by teamwork? Evidence of multidimensional sorting from a real-effort experiment. *German Journal of Human Resource Management* 31(1): 32-70 (with Pull).
- 2016 Time to Go? (Inter)National Mobility and Appointment Success of Young Academics. *Schmalenbach Business Review* 17(3): 401-421 (with Breuninger, Muschallik, Pull, Backes-Gellner).
- 2015 Non-tenured post-doctoral researchers' job mobility and research output: An analysis of the role of research discipline, department size, and coauthors. *Research Policy* 44(2015): 634-650. doi: 10.1016/j.respol.2014.12.012.
- The Willingness to Pay for Partial vs. Universal Equality. *Journal of Behavioral and Experimental Economics* 56(2015): 55-61 (with Güth, Pull, Stadler).
- The downside of looking for team players in job advertisements. *Journal of Business Economics* 85(2015)2: 157-179. doi:10.1007/s11573-014-0725-5.
- 2014 Entitlement and the efficiency-equality trade-off: an experimental study. *Theory & Decision* 76(2014)2: 225-240 (with Güth, Pull, Stadler).
- 2013 Risk-sorting and preference for team piece rates. *Journal of Economic Psychology* 34(2013)1: 285-300 (with Mertins).
- Creativity, Analytical Skills, Personality Traits, and Innovative Capability: A Lab Experiment. *Homo Oeconomicus* 30(2013)2: 203-221 (with Güth, Pull, Stadler).
- The Ambivalent Role of Idiosyncratic Risk in Asymmetric Tournaments. *Theoretical Economics Letters* 3(2013): 16-22 (with Pull, H. Bäker).
- 2012 Beating thy Neighbor: Derby Effects in German Professional Soccer. *Journal of Economics and Statistics* 232(2012)3: 224-246 (with Mechtel and Vetter).
- 2011 Red Cards: Not Such Bad News for Penalized Guest Teams. *Journal of Sports Economics* 12(2011)6: 621-646 (with Mechtel, Brändle and Vetter).
- 2010 Equity versus Efficiency? Evidence from Three-Person Generosity Experiments. *Games* 1(2010)2: 89-102 (with Güth, Pull and Stadler).

Digital Articles

- 2016 Why The Best Hospitals Are Managed by Doctors. *Harvard Business Review*, 27th of December 2016, <https://hbr.org/2016/12/why-the-best-hospitals-are-managed-by-doctors#> (with Stoller, Goodall).
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Monographs

- 2010 Wer wählt Teamarbeit? Eine theoretische und empirische Analyse der Effekte der Forderung von Teamfähigkeit. München, Mering: Hampp.
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Contributions to Anthologies

- 2015 A Theory Exploring How Expert Leaders Influence Performance in Knowledge-Intensive Organizations. In: Welpel, Isabell, Jutta Wollersheim, Stefanie Ringelhan, Margit Osterloh (Eds.): *Incentives and Performance: Governance of Research Organizations*. Heidelberg: Springer, 49-68 (with Goodall).
- 2011 Gleich aufteilen oder effizient handeln? Theoretische Ideen und experimentelle Befunde. In: Genser, Bernd, Hans Jürgen Ramser; Manfred Stadler (Eds.): *Umverteilung und soziale Gerechtigkeit*. 40. Wirtschaftswissenschaftliches Seminar Ottobeuren. Tübingen: Mohr Siebeck 2011, 39-53 (with Güth, Pull, Stadler).
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Working Papers

- 2018 Converging Work Values (with Artz, Goodall)
- Successful Mentors in Academia: Are they Teachers, Sponsors or Collaborators? (with Muschallik, Pull)
- Which doctors make the best leaders? (with Goodall)
- 2017 Temporary stays abroad and publication productivity (with Breuninger and Pull)
- How do Expert Leaders Influence Employee Job Satisfaction and Quit Intentions? (with Goodall).
- Personality, Team Building, and Team Performance (with Zaby)
- 2016 Light my Fire! Effects of Observed (In-)activity on Effort Choice in Teams (with Zaby).
- Will you work or will you shirk? Heterogeneous attitudes and effort choices in teams (with Zaby).
- Peer Settings Induce Cheating on Task Performance (with Mechtel).

Work in Progress

- 2018 Analyzing Research Careers & Humor in Engineering & Science (with Gloor)
- Clinical Expertise and Doctors' Job Satisfaction in Australia (with Goodall, Allison, Bastiampillai)
- Clinical Expertise and Junior Doctors' Job Satisfaction in England (with Goodall, Vaithianathan, Hockey, Beer, Jarvis, Hammerton)
- Performance under Pressure (with A. Rendall, M. Rendall, Dietl)
- The Value of Job Matching Platforms (with Natter, Mayer, Landwehr)
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