

# PhD Seminar “Beautiful Game Theory, Beautiful Economics”

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### READING LIST

Some of the articles in the Reading List for this seminar are chapters in the book “*Beautiful Game Theory*” by Ignacio Palacios-Huerta, Princeton University Press, 2014. The articles (in alphabetic order):

**[1]** Anderson, Ashton and Etan A. Green. “Personal bests as reference points.” *Proceedings of the National Academy of Sciences*, February 20, 2018, 115 (8), pp. 1772-1776.

**[2-3]** Apesteguia, Jose and Ignacio Palacios-Huerta (2010). “Psychological Pressure in Competitive Environments: Evidence from a Randomized Natural Experiment,” *American Economic Review*, vol. 100 (5), December, pp. 2548-2564.

\*In addition, read Chapter 10 in the book *Beautiful Game Theory*.

**[4]** Baghestanian, Sascha, and Seth Frey. “GO figure: Analytic and strategic skills are separable”, *Journal of Behavioral and Experimental Economics*, vol. 64, October 2016, Pages 71-80.

**[5]** Brown, Jennifer. “Quitters Never Quitters Never Win: The (Adverse) Incentive Effects of Competing with Superstars,” *Journal of Political Economy*, Vol. 119, No. 5 (October 2011), pp. 982-1013

**[6]** Camerer, Colin F. (2015), “The Promise and Success of Lab-Field Generalizability in Experimental Economics: A Critical Reply to Levitt and List”. In *Handbook of Experimental Economic Methodology*, chapter 14, pp. 249-295. Edited by Guillaume R. Fréchet and Andrew Schotter, Oxford University Press.

\*Alternatively, read Chapters 2/3 in the book *Beautiful Game Theory*.

**[7]** Croxson, Karen and Jame J. Reade (2014). "Information and Efficiency: Goal Arrival in Soccer Betting," *Economic Journal*, Vol. 124, Issue 575, March 2014, pp. 62-91.

\*Alternatively, read Chapter 6 in the book *Beautiful Game Theory*.

**[8]** Ehrenberg, Ronald G. & Bognanno, Michael L. (1990). "Do tournaments have incentive effects?" *Journal of Political Economy* 98(6), 1307-1324.

**[9]** Garicano, L., Ignacio Palacios-Huerta. (2005). "Favoritism Under Social Pressure." *Review of Economics and Statistics*, vol. 87(2), May 2005, pp. 208-216.

\*Alternatively, read Chapter 7 in the book *Beautiful Game Theory*.

**[10]** Gonzalez-Díaz, J. and I. Palacios-Huerta (2016), "Cognitive Performance in Dynamic Tournaments," *Journal of Public Economics*, vol. 139, July 2016, 40-52.

**[11]** McCormick, R. E., and Robert D. Tollison. "Crime on the Court." *Journal of Political Economy*, 92, 223–235.

**[12]** Miguel, Edward, Sebastian M. Saiegh, and Shanker Satyanath. 2011. "Civil War Exposure and Violence." *Economics & Politics* 23 (1): 59-73.

**[13]** Miklós-Thal, Jeanine, and Hannes Ullrich. "Career Prospects and Effort Incentives: Evidence from Professional Soccer," *Management Science*, Vol. 62, No. 6, June 2016, pp. 1645–1667.

**[14]** Palacios-Huerta, Ignacio. (2003): "Professionals Play Minimax," *Review of Economic Studies*, 70, 395-415.

\*Alternatively, read Chapter 1 in the book *Beautiful Game Theory*.

**[15-16]** Palacios-Huerta, Ignacio. (2012): "Tournaments, Fairness and the Prouhet-Thue-Morse Sequence" *Economic Inquiry*, vol. 50(3), July 2012, pp. 848-849.

\*In addition, read Chapter 10 in the book *Beautiful Game Theory*, reference [17].

**[17]** Palacios-Huerta, Ignacio (2009), "Field Centipedes", *American Economic Review* vol. 99(4), September 2009, pp. 1619-1635.

**[18]** Pope, Devin G. and Maurice E. Schweitzer "Is Tiger Woods Loss Averse? Persistent Bias in the Face of Experience, Competition, and High Stakes". *American Economic Review* 101 (February 2011): 129–157.

[19-20] Szymanski, Stefan. "A Market Test for Discrimination in the English Professional Soccer Leagues," *Journal of Political Economy* 108, June 2000, pp. 590-603. In addition, read chapter 11 in *Beautiful Game Theory*.

## **Index**

### **Reference numbers sorted by Game Theory and Economics Topics**

Game Theory – Strict Competition: 14

Game Theory – Backward Induction: 4, 17

Psychological Pressure: 2, 3, 10, 15, 16

Behavioral Economics – Reference Points, Loss Aversion: 1, 18.

Incentives: 5, 8, 13

Experimental Methodology – Field vs Lab: 6

Finance – Efficient Markets: 7

Corruption, Crime, Discrimination: 11, 12, 17, 19, 20

### **Reference numbers sorted by Sport**

Soccer (Football): 2, 3, 7, 9, 12, 13, 14, 16, 19, 20.

Chess: 1, 4, 10, 17.

Golf: 5, 8, 18

Basketball: 11.